

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/10 & TCB/H/10 HELD ON 03.11.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>M/9</u></b> <u>PREVIOUS AVERAGE</u>
AA	4,372	4,118	315.00	283.37	246.00	297.91
A	2,965	2,899	288.00	276.80	266.00	297.01
AB	4,487	3,772	293.00	278.63	230.00	293.95
B	2,784	2,523	287.60	272.20	260.00	289.77
PB	2,180	2,171	296.00	270.38	207.00	282.67
C	<u>1,004</u>	<u>850</u>	242.00	231.17	212.00	252.22
<b>TOTAL</b>	<b><u>17,792</u></b>	<b><u>16,333</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>H/8</u></b> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,897	1,897	105.80	102.74	100.00	<u>91.95</u>
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	<u>17</u>	<u>17</u>	199.00	199.00	199.00	-
<b>TOTAL</b>	<b><u>1,914</u></b>	-	-	-	-	-

NOTES: 1. Amount offered 17,573 bags. Amount sold 16,303 bags (60Kg bags).

2. Overall average price at Moshi exchange down by USD 12.18/50 Kgs for Mild Arabica compared to the last auction held on 27th October 2011.
3. Average prices were above the terminal market by USD 35.44/50 Kgs and 15.72/50 Kgs for Mild Arabica and Robusta respectively.
4. NY C December delivery were down by \$ 12.05 cents/Lb equivalent to \$ 13.28/50 kgs FOB and London (LIFE) market November delivery were down by \$ 5 per MT equivalent to \$ 0.25/50 kgs FOB compared with the auction held on 27th October, 2011.
5. Next auction will be held on 10th November, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/11 & TCB/H/11 HELD ON 10.11.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/10</u> <u>PREVIOUS AVERAGE</u>
AA	6,844	6,256	341.60	284.22	245.00	283.37
A	2,643	2,311	297.00	280.03	241.00	276.80
AB	6,777	6,279	305.00	279.02	241.80	278.63
B	1,598	1,495	290.00	277.74	226.00	272.20
PB	2,397	2,240	309.00	274.94	240.00	270.38
C	<u>2,157</u>	<u>2,104</u>	262.20	236.01	209.00	231.17
<b>TOTAL</b>	<b><u>22,416</u></b>	<b><u>20,685</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/10</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	539	539	100.00	100.00	100.00	102.74
ROBUSTA OVER SCN 18	7	7	90.00	90.00	90.00	-
ROBUSTA SUPERIOR	188	188	88.00	88.00	88.00	-
ROBUSTA FAQ	909	909	98.00	95.50	86.00	-
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>730</u>	<u>730</u>	197.00	196.19	175.20	-
<b>TOTAL</b>	<b><u>2,373</u></b>	<b><u>2,373</u></b>	-	-	-	-

NOTES: 1. Amount offered 22,811 bags. Amount sold 21,090 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 1.0/50 Kgs for Mild Arabica and down by USD 2.74/50 Kgs for Robusta compared to the last auction held on 3rd November 2011.
3. Average prices were above the terminal market by USD 29.73/50 Kgs and 18.52/50 Kgs for Mild Arabica and Robusta respectively.
4. NY C December delivery were up by \$ 5.95 cents/Lb equivalent to \$ 6.55/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 34 per MT equivalent to \$ 1.70/50 kgs FOB compared with the auction held on 3rd November, 2011.
5. Next auction will be held on 17th November, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/12 & TCB/H/12 HELD ON 17.11.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/11</u> <u>PREVIOUS AVERAGE</u>
AA	5,764	5,027	321.00	292.79	275.00	284.22
A	3,583	3,572	302.00	289.61	274.60	280.03
AB	2,960	2,283	302.00	291.85	282.00	279.02
B	2,923	2,859	299.00	285.61	268.00	277.74
PB	1,855	1,698	303.20	282.70	260.00	274.94
C	<u>1,597</u>	<u>1,522</u>	270.00	252.23	217.00	236.01
<b>TOTAL</b>	<b><u>18,682</u></b>	<b><u>16,961</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/11</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,277	1,277	102.00	100.43	100.00	100.00
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	<u>9</u>	<u>9</u>	130.00	130.00	130.00	-
<b>TOTAL</b>	<b><u>1,286</u></b>	<b><u>1,286</u></b>	-	-	-	-

NOTES: 1. Amount offered 18,391 bags. Amount sold 16,806 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 7.82/50 Kgs for Mild Arabica and up by USD 4.71/50 Kgs for Robusta compared to the last auction held on 10th November 2011.

3. Average prices were above the terminal market by USD 26.65/50 Kgs and 20.83/50 Kgs for Mild Arabica and Robusta respectively.

4. NY C December delivery were up by \$ 9.90 cents/Lb equivalent to \$ 10.91/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 48 per MT equivalent to \$ 2.40/50 kgs FOB compared with the auction held on 10th November, 2011.

5. Next auction will be held on 24th November, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

**TANZANIA COFFEE BOARD**  
**MOSHI COFFEE EXCHANGE**

**AUCTION RESULTS SALE NO. TCB/M/13 & TCB/H/13 HELD ON 24.11.2011**

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/12**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	4,152	2,912	340.80	286.85	267.00	292.79
A	1,980	1,954	293.00	279.33	266.00	289.61
AB	4,962	3,252	300.00	286.40	260.00	291.85
B	1,816	1,660	296.00	278.10	262.00	285.61
PB	1,626	1,235	308.20	271.25	244.00	282.70
C	<u>1,433</u>	<u>1,269</u>	254.00	242.46	217.00	252.23
<b>TOTAL</b>	<b><u>15,969</u></b>	<b><u>12,282</u></b>	-	-	-	-

**HARD COFFEE:**

**H/12**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	295	295	100.00	100.00	100.00	100.43
ROBUSTA OVER SCN 18	360	360	110.00	110.00	110.00	-
ROBUSTA SUPERIOR	2,159	2,159	108.00	106.10	101.00	-
ROBUSTA FAQ	2,159	2,159	101.20	98.03	98.03	-
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	285	285	205.40	205.40	205.40	130.00
ARABICA FAQ	<u>246</u>	<u>246</u>	199.80	199.80	199.80	
<b>TOTAL</b>	<b><u>5,504</u></b>	<b><u>5,504</u></b>	-	-	-	-

NOTES: 1. Amount offered 21,927 bags. Amount sold 18,469 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 5.87/50 Kgs for Mild Arabica and down by USD 3.26/50 Kgs for Robusta compared to the last auction held on 17th November 2011.
3. However average prices were above the terminal market by USD 28.04/50 Kgs and 18.27/50 Kgs for Mild Arabica and Robusta respectively.
4. NY C March delivery were down by \$ 6.15 cents/Lb equivalent to \$ 6.78/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 14 per MT equivalent to \$ 0.70/50 kgs FOB compared with the auction held on 17th November, 2011.
5. Next auction will be held on 1st December, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/14 & TCB/H/14 HELD ON 01.12.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>M/13</u></b> <u>PREVIOUS AVERAGE</u>
AA	8,385	5,758	321.00	284.37	236.00	286.85
A	4,357	3,924	295.00	284.47	230.00	279.33
AB	5,248	3,465	303.00	280.03	231.00	286.40
B	3,182	2,830	291.80	274.98	228.00	278.10
PB	2,496	1,844	290.00	268.27	220.00	271.25
C	<u>2,470</u>	<u>2,081</u>	264.80	240.14	214.00	242.46
<b>TOTAL</b>	<b><u>26,138</u></b>	<b><u>19,902</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>H/13</u></b> <u>PREVIOUS AVERAGE</u>
ROBUSTA SUPERIOR	843	843	116.60	116.41	116.20	106.10
ROBUSTA FAQ	<u>2,352</u>	<u>2,352</u>	114.60	109.92	101.20	98.03
<b>TOTAL</b>	<b><u>3,195</u></b>	<b><u>3,195</u></b>	-	-	-	-

NOTES: 1. Amount offered 28,611 bags. Amount sold 22,290 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 6.38/50 Kgs for Mild Arabica and up by USD 11.02/50 Kgs for Robusta compared to the last auction held on 24th November 2011.
3. Average prices were above the terminal market by USD 27.56/50 Kgs and 25.69/50 Kgs for Mild Arabica and Robusta respectively.
4. NY C March delivery were down by \$ 5.35 cents/Lb equivalent to \$ 5.90/50 kgs FOB while London (LIFFE) market January delivery were up by \$ 72 per MT equivalent to \$ 3.60/50 kgs FOB compared with the auction held on 24th November, 2011.
5. Next auction will be held on 8th December, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

**TANZANIA COFFEE BOARD**  
**MOSHI COFFEE EXCHANGE**

**AUCTION RESULTS SALE NO. TCB/M/15 & TCB/H/15 HELD ON 08.12.2011**

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>M/14</u></b> <u>PREVIOUS AVERAGE</u>
AA	5,621	5,568	329.00	289.70	205.00	284.37
A	3,751	3,751	289.60	283.27	201.20	284.47
AB	2,890	2,393	298.00	284.89	255.00	280.03
B	2,388	2,317	288.00	274.22	205.00	274.98
PB	1,873	1,811	290.00	276.13	208.00	268.27
C	<u>1,524</u>	<u>1,463</u>	265.00	234.98	203.00	240.14
<b>TOTAL</b>	<b><u>18,047</u></b>	<b><u>17,303</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>H/14</u></b> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	421	421	115.00	114.88	114.40	-
ROBUSTA SUPERIOR	1,079	1,079	126.80	125.53	124.60	116.41
ROBUSTA FAQ	1,439	1,439	122.60	113.55	110.20	109.92
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>373</u>	<u>373</u>	232.00	231.18	228.80	-
<b>TOTAL</b>	<b><u>3,312</u></b>	<b><u>3,312</u></b>	-	-	-	-

NOTES: 1. Amount offered 19,724 bags. Amount sold 18,922 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 3.41/50 Kgs for Mild Arabica and up by USD 9.95/50 Kgs for Robusta compared to the last auction held on 1st December 2011.

3. Average prices were above the terminal market by USD 21.93/50 Kgs and 32.64/50 Kgs for Mild Arabica and Robusta respectively.

4. NY C March delivery were up by \$ 8.20 cents/Lb equivalent to \$ 9.04/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 60 per MT equivalent to \$ 3.00/50 kgs FOB compared with the auction held on 1st December, 2011.

5. Next auction will be held on 15th December, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/16 HELD ON 15.12.2011

**Price per US\$/50 Kgs**

<b><u>MILD COFFEE:</u></b>							<b><u>M/15</u></b>
<b><u>GRADE</u></b>	<b><u>OFFERED</u></b>	<b><u>SOLD</u></b>	<b><u>HIGH</u></b>	<b><u>AVERAGE</u></b>	<b><u>LOW</u></b>	<b><u>PREVIOUS AVERAGE</u></b>	
AA	7,160	3,780	316.00	260.67	242.00	289.70	
A	4,601	2,184	265.00	261.42	253.00	283.27	
AB	4,337	2,399	275.60	262.33	269.00	284.89	
B	2,941	1,608	267.00	255.42	230.00	274.22	
PB	2,499	1,544	282.00	255.31	229.00	276.13	
C	<u>2,077</u>	<u>1,250</u>	243.00	223.64	201.00	234.98	
<b>TOTAL</b>	<b><u>23,615</u></b>	<b><u>12,765</u></b>	-	-	-	-	

- NOTES: 1. Amount offered 21,958 bags. Amount sold 12,958 bags (60Kg bags).
2. Overall average price at Moshi exchange were down by USD 24.75/50 Kgs for Mild Arabica compared to the last auction held on 8th December 2011.
3. Average prices were above the terminal market by USD 11.29/50 Kgs for Mild Arabica.
4. NY C March delivery were down by \$ 12.80 cents/Lb equivalent to \$ 14.11/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 110 per MT equivalent to \$ 5.50/50 kgs FOB compared with the auction held on 8th December, 2011.
5. Next auction will be held on 22nd December, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

**TANZANIA COFFEE BOARD**  
**MOSHI COFFEE EXCHANGE**

**AUCTION RESULTS SALE NO. TCB/M/17 & TCB/H/16 HELD ON 22.12.2011**

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>M/16</u></b> <u>PREVIOUS AVERAGE</u>
AA	5,895	3,100	316.80	229.62	203.00	260.67
A	2,394	408	269.80	261.95	250.00	261.42
AB	3,927	2,134	267.20	235.29	200.00	262.33
B	1,933	520	272.00	252.47	200.00	255.42
PB	1,842	758	264.20	235.45	200.00	255.31
C	<u>1,679</u>	<u>1,166</u>	251.00	233.95	200.00	223.64
<b>TOTAL</b>	<b><u>17,670</u></b>	<b><u>8,086</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>H/15</u></b> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	-	-	-	-	-	114.88
ROBUSTA SUPERIOR	-	-	-	-	-	125.53
ROBUSTA FAQ	720	720	123.60	122.90	122.20	113.55
<b>TOTAL</b>	<b><u>720</u></b>	<b><u>720</u></b>	-	-	-	-

NOTES: 1. Amount offered 16,953 bags. Amount sold 8,749 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 21.64/50 Kgs for Mild Arabica compared to the last auction held on 15th December 2011.
3. Average prices were below the terminal market by USD 10.18/50 Kgs for Mild Arabica and above the terminal market by USD 40.58/50 Kgs for Robusta.
4. NY C March delivery were down by \$ 0.15 cents/Lb equivalent to \$ 0.17/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 52 per MT equivalent to \$ 2.60/50 kgs FOB compared with the auction held on 15th December, 2011.
5. Next auction will be held on 13th January, 2012.

P. KIMARYO

For: DIRECTOR GENERAL



TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/18 HELD ON 13.01.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/17</u> <u>PREVIOUS AVERAGE</u>
AA	2,092	1,564	331.00	273.86	201.20	229.62
A	1,408	896	295.00	266.67	206.20	261.95
AB	1,540	1,516	294.00	275.53	236.00	235.29
B	1,417	1,083	292.00	250.21	200.00	252.47
PB	893	612	296.00	247.60	201.80	235.45
C	<u>873</u>	<u>855</u>	265.60	230.58	205.00	233.95
<b>TOTAL</b>	<b><u>8,223</u></b>	<b><u>6,526</u></b>	-	-	-	-

- NOTES: 1. Amount offered 8,097 bags. Amount sold 6,540 bags (60Kg bags).
2. Overall average price at Moshi exchange were up by USD 12.44/50 Kgs for Mild Arabica compared to the last auction held on 22nd December 2011.
3. Average prices were above the terminal market by USD 5.49/50 Kgs for Mild Arabica.
4. NY C March delivery were up by \$ 12.10 cents/Lb equivalent to \$ 13.34/50 kgs FOB and London (LIFFE) market March delivery were down by \$ 49 per MT equivalent to \$ 2.45/50 kgs FOB compared with the auction held on 22th December, 2011.
5. Next auction will be held on 19th January, 2012.

D. H. MBOYA

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/19 & TCB/H/18 HELD ON 19.01.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/18</u> <u>PREVIOUS AVERAGE</u>
AA	5,757	4,417	301.60	283.74	206.00	273.86
A	3,077	2,719	283.00	273.63	203.00	266.67
AB	4,234	3,396	284.00	271.52	230.00	275.53
B	2,053	1,847	283.00	261.44	202.80	250.21
PB	1,792	1,422	281.00	264.00	210.00	247.60
C	<u>1,264</u>	<u>1,040</u>	252.00	217.99	202.00	230.58
<b>TOTAL</b>	<b><u>18,177</u></b>	<b><u>14,841</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	433	433	110.00	110.00	110.00	-
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	<u>6</u>	<u>6</u>	140.00	140.00	140.00	-
<b>TOTAL</b>	<b><u>439</u></b>	<b><u>439</u></b>	-	-	-	-

NOTES: 1. Amount offered 17,578 bags. Amount sold 14,460 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 17.40/50 Kgs for Mild Arabica compared to the last auction held on 13th January 2012.

3. Average prices were above the terminal market by USD 33.64/50 and USD 32.75 Kgs for for Mild Arabica and Robusta respectively.

4. NY C March delivery were down by \$ 9.75 cents/Lb equivalent to \$ 10.75/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 49 per MT equivalent to \$ 2.45/50 kgs FOB compared with the auction held on 13th January, 2012.

5. Next auction will be held on 26th January, 2012.

D. H. MBOYA

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/1 & TCB/H/1 HELD ON 25.08.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>
AA	201	201	342.00	335.80	317.00
AB	1,311	1,311	317.60	315.54	307.00
PB	68	68	318.00	307.61	300.00
C	<u>492</u>	<u>492</u>	284.00	274.51	257.00
<b>TOTAL</b>	<b><u>2,072</u></b>	<b><u>2,072</u></b>	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>
ROBUSTA ORGANIC	3,924	3,924	122.20	121.47	120.80
ROBUSTA OVER SCN 18	360	360	115.60	115.60	115.60
ROBUSTA SUPERIOR	2,519	2,519	114.00	113.91	113.80
ROBUSTA FAQ	3,598	3,598	113.20	112.60	111.60
<u>UNWASHED ARABICA</u>					
ARABICA ORGANIC	<u>32</u>	<u>32</u>	153.20	153.20	153.20
<b>TOTAL</b>	<b><u>10,433</u></b>	<b><u>10,433</u></b>	-	-	-

NOTES: 1. Amount offered 11,905 bags. Amount sold 11,905 bags (60Kg bags).

2. Average prices were above the terminal market by USD 2.13/50 Kgs and 12.00/50 Kgs for Mild Arabica and Robusta respectively.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/20 HELD ON 26.01.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/19</u> <u>PREVIOUS AVERAGE</u>
AA	3,048	1,787	270.00	251.42	182.00	283.74
A	1,402	647	261.00	245.46	191.20	273.63
AB	4,288	2,668	269.00	220.21	180.00	271.52
B	966	683	259.20	243.69	185.20	261.44
PB	1,285	864	253.00	205.83	172.00	264.00
C	<u>919</u>	<u>885</u>	223.20	170.55	164.60	217.99
<b>TOTAL</b>	<b><u>11,908</u></b>	<b><u>7,534</u></b>	-	-	-	-

NOTES: 1. Amount offered 12,396 bags. Amount sold 8,093 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 45.39/50 Kgs for Mild Arabica compared to the last auction held on 19th January 2012.

3. Average prices were below the terminal market by USD 6.57/50 Kgs for Mild Arabica.

4. NY C March delivery were down by \$ 4.70 cents/Lb equivalent to \$ 5.18/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 43 per MT equivalent to \$ 2.15/50 kgs FOB compared with the auction held on 19th January, 2012.

5. Next auction will be held on 2nd February, 2012.

D. H. MBOYA

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/21 HELD ON 02.02.2012

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/20</u> <u>PREVIOUS AVERAGE</u>
AA	2,876	2,647	272.00	246.49	180.00	251.42
A	1,761	1,708	259.20	236.26	170.00	245.46
AB	2,440	2,276	263.00	246.52	190.00	220.21
B	971	929	265.60	237.04	162.00	243.69
PB	1,072	1,025	256.00	225.08	162.00	205.83
C	<u>1,334</u>	<u>1,290</u>	229.00	204.90	160.00	170.55
<b>TOTAL</b>	<b><u>10,454</u></b>	<b><u>9,875</u></b>	-	-	-	-

NOTES: 1. Amount offered 10,678 bags. Amount sold 9,826 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 11.75/50 Kgs for Mild Arabica compared to the last auction held on 26th January 2012.

3. Average prices were above the terminal market by USD 11.14/50 Kgs for Mild Arabica.

4. NY C March delivery were down by \$ 5.10 cents/Lb equivalent to \$ 5.62/50 kgs FOB and London (LIFFE) market March delivery were down by \$ 52 per MT equivalent to \$ 2.60/50 kgs FOB compared with the auction held on 26th January, 2012.

5. Next auction will be held on 9th February, 2012.

D. H. MBOYA

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/22 HELD ON 09.02.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/21</u> <u>PREVIOUS AVERAGE</u>
AA	4,728	3,783	269.00	246.08	172.00	246.49
A	2,259	1,737	269.60	245.12	171.20	236.26
AB	5,461	3,175	268.00	255.28	180.00	246.52
B	1,334	870	261.00	229.02	166.00	237.04
PB	1,705	1,187	241.80	210.66	170.00	225.08
C	<u>1,123</u>	<u>955</u>	226.60	209.38	192.20	204.90
<b>TOTAL</b>	<b><u>16,610</u></b>	<b><u>11,707</u></b>	-	-	-	-

NOTES: 1. Amount offered 16,367 bags. Amount sold 11,334 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 5.55/50 Kgs for Mild Arabica compared to the last auction held on 2nd February 2012.

3. Average prices were above the terminal market by USD 10.18/50 Kgs for Mild Arabica.

4. NY C March delivery were up by \$ 5.90 cents/Lb equivalent to \$ 6.50/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 25 per MT equivalent to \$ 1.25/50 kgs FOB compared with the auction held on 2nd February, 2012.

5. Next auction will be held on 23rd February, 2012.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/23 & TCB/H/21 HELD ON 23.02.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/22**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,001	1,504	255.60	233.70	180.00	246.08
A	632	295	225.00	213.93	202.00	245.12
AB	3,955	3,500	247.00	237.17	179.00	255.28
B	439	328	222.00	206.21	179.00	229.02
PB	580	411	242.00	212.47	160.00	210.66
C	<u>600</u>	<u>501</u>	224.00	196.40	180.00	209.38
<b>TOTAL</b>	<b><u>8,207</u></b>	<b><u>6,539</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,290	1,290	141.20	122.83	120.00	-
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>1,696</u>	<u>1,244</u>	178.00	175.16	160.00	-
<b>TOTAL</b>	<b><u>2,986</u></b>	<b><u>2,534</u></b>	-	-	-	-

NOTES: 1. Amount offered 11,029 bags. Amount sold 8,909 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 12.55/50 Kgs for Mild Arabica compared to the last auction held on 9th February 2012.

3. Average prices were above the terminal market by USD 14.05/50 Kgs and USD 39.18 Kgs for Mild Arabica and Robusta respectively.

4. NY C March delivery were down by \$ 17.60 cents/Lb equivalent to \$ 19.40/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 97 per MT equivalent to \$ 4.85/50 kgs FOB compared with the auction held on 9th February, 2012.

5. Next auction will be held on 1st March, 2012.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/24 & TCB/H/22 HELD ON 01.03.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/23**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,623	684	256.20	233.23	182.00	233.70
A	483	25	215.00	215.00	215.00	213.93
AB	3,379	1,469	236.80	220.28	180.00	237.17
B	590	232	215.00	210.77	160.00	206.21
PB	618	238	226.00	211.68	160.00	212.47
C	<u>614</u>	<u>500</u>	205.80	183.07	165.00	196.40
<b>TOTAL</b>	<b><u>8,307</u></b>	<b><u>3,148</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA SUPERIOR	145	136	88.00	86.13	85.00	-
ROBUSTA FAQ	44	8	80.00	80.00	80.00	-
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>369</u>	<u>264</u>	168.00	168.00	168.00	175.16
<b>TOTAL</b>	<b><u>558</u></b>	<b><u>408</u></b>	-	-	-	-

- NOTES: 1. Amount offered 9,779 bags. Amount sold 4,670 bags (60Kg bags).
2. Overall average price at Moshi exchange were down by USD 13.40/50 Kgs for Mild Arabica compared to the last auction held on 23rd February 2012.
3. Average prices were above the terminal market by USD 0.43/50 Kgs for Mild Arabica and below terminal market by USD 4.15/50 Kgs for Robusta.
4. NY C May delivery were up by \$ 0.20 cents/Lb equivalent to \$ 0.22/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 35 per MT equivalent to \$ 1.75/50 kgs FOB compared with the auction held on 2nd February, 2012.
5. Next auction will be held on 12th March, 2012.

P. KIMARYO  
For: DIRECTOR GENERAL



TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/25 & TCB/H/23 HELD ON 15.03.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/24</u> <u>PREVIOUS AVERAGE</u>
AA	2,827	1,411	242.40	213.07	152.00	233.23
A	527	486	200.00	164.21	151.00	215.00
AB	5,723	2,944	234.00	212.77	150.00	220.28
B	191	125	192.00	174.86	150.00	210.77
PB	1,030	868	243.00	182.08	150.00	211.68
C	<u>743</u>	<u>572</u>	170.00	162.32	150.00	183.07
<b>TOTAL</b>	<b><u>11,041</u></b>	<b><u>6,406</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H22</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA FAQ	-	-	-	-	-	-
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>452</u>	<u>452</u>	152.00	152.00	152.00	168.00
<b>TOTAL</b>	<b><u>452</u></b>	<b><u>452</u></b>	-	-	-	-

- NOTES: 1. Amount offered 10,813 bags. Amount sold 6,704 bags (60Kg bags).
2. Overall average price at Moshi exchange were down by USD 12.01/50 Kgs for Mild Arabica compared to the last auction held on 1st March 2012.
3. Average prices were above the terminal market by USD 11.68/50 Kgs for Mild Arabica.
4. NY C May delivery were down by \$ 21.10 cents/Lb equivalent to \$ 23.26/50 kgs FOB and London (LIFFE) market May delivery were down by \$ 36 per MT equivalent to \$ 1.80/50 kgs FOB compared with the auction held on 1st March, 2012.
5. Next auction will be held on 29th March, 2012.

P. KIMARYO  
For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/26 & TCB/H/24 HELD ON 29.03.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/25**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	3,776	950	210.00	153.58	145.00	213.07
A	734	218	168.80	136.00	122.00	164.21
AB	5,980	2,647	201.00	160.76	120.00	212.77
B	557	318	145.80	132.87	123.00	174.86
PB	761	501	180.80	135.94	121.00	182.08
C	<u>472</u>	<u>435</u>	165.20	121.24	122.00	162.32
<b>TOTAL</b>	<b><u>12,280</u></b>	<b><u>5,069</u></b>	-	-	-	-

**HARD COFFEE:**

**H23**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	187	187	107.40	107.40	107.40	-
ROBUSTA SUPERIOR	8	8	80.20	80.20	80.20	-
ROBUSTA FAQ	<u>36</u>	<u>36</u>	79.00	79.00	79.00	-
<b>TOTAL</b>	<b><u>231</u></b>	<b><u>231</u></b>	-	-	-	-

**UNWASHED ARABICA**

ARABICA FAQ	<u>380</u>	<u>254</u>	151.00	144.33	118.00	152.00
<b>TOTAL</b>	<b><u>380</u></b>	<b><u>254</u></b>	-	-	-	-

NOTES: 1. Amount offered 12,554 bags. Amount sold 6,062 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 22.97/50 Kgs for Mild Arabica compared to the last auction held on 15th March 2012.

3. Average prices were below the terminal market by USD 12.45/50 Kgs for Mild Arabica and above terminal market by USD 14.02 for Robusta.

4. NY C May delivery were up by \$ 1.05 cents/Lb equivalent to \$ 1.15/50 kgs FOB and London (LIFFE) market May delivery were up by \$ 87 per MT equivalent to \$ 4.35/50 kgs FOB compared with the auction held on 15th March, 2012.

5. Next auction will be held on 19th April, 2012.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/27 & TCB/H/25 HELD ON 19.04.2012

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/26**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,687	1,726	250.20	184.16	159.00	153.58
A	546	497	170.80	167.19	158.00	136.00
AB	3,622	2,004	195.00	177.70	150.00	160.76
B	262	184	165.00	159.66	144.20	132.87
PB	301	236	170.00	163.69	159.00	135.94
C	<u>321</u>	<u>209</u>	161.00	151.20	150.20	121.24
<b>TOTAL</b>	<b><u>7,739</u></b>	<b><u>4,856</u></b>	-	-	-	-

**HARD COFFEE:**

**H24**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA OVR 18	115	115	108.40	108.40	108.40	107.40
ROBUSTA SUPERIOR	471	471	107.00	106.95	106.80	80.20
ROBUSTA FAQ	<u>885</u>	<u>885</u>	101.60	101.44	101.20	79.00
<b>TOTAL</b>	<b><u>1,471</u></b>	<b><u>1,471</u></b>	-	-	-	-

**UNWASHED ARABICA**

ARABICA FAQ	<u>280</u>	<u>155</u>	149.00	149.00	149.00	144.33
<b>TOTAL</b>	<b><u>280</u></b>	<b><u>155</u></b>	-	-	-	-

- NOTES: 1. Amount offered 8,714 bags. Amount sold 5,913 bags (60Kg bags).
2. Overall average price at Moshi exchange were down by USD 4.50/50 Kgs for Mild Arabica and up by USD 1.78/50 Kgs for Robusta compared to the last auction held on 27th March 2012.
3. Average prices were below the terminal market by USD 2.00/50 Kgs for Mild Arabica and above terminal market by USD 14.36 for Robusta.
4. NY C May delivery were down by \$ 13.15 cents/Lb equivalent to \$ 14.50/50 kgs FOB and London (LIFFE) market May delivery were down by \$ 43 per MT equivalent to \$ 2.15/50 kgs FOB compared with the auction held on 29th March, 2012.

E. MKWAWA

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/2 & TCB/H/2 HELD ON 02.09.2011

Price per US\$/50 Kgs

MILD COFFEE:

M/1

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	880	880	357.40	350.51	346.00	335.80
A	637	637	341.00	339.98	338.80	-
AB	1,552	1,552	341.20	337.53	332.00	315.54
B	578	578	333.40	330.33	317.00	-
PB	402	402	340.20	334.98	323.00	307.61
C	<u>647</u>	<u>647</u>	330.00	304.33	224.00	274.51
<b>TOTAL</b>	<b><u>4,696</u></b>	<b><u>4,696</u></b>	-	-	-	-

HARD COFFEE:

H/1

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	600	600	126.60	126.24	126.00	121.47
ROBUSTA OVER SCN 18	360	360	116.00	116.00	116.00	115.60
ROBUSTA SUPERIOR	554	554	116.20	114.94	112.60	113.91
ROBUSTA FAQ	720	720	113.60	112.30	111.00	112.60
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>1,799</u>	<u>1,799</u>	215.80	212.96	211.00	-
<b>TOTAL</b>	<b><u>4,033</u></b>	<b><u>4,033</u></b>	-	-	-	-

NOTES: 1. Amount offered 6,289 bags. Amount sold 6,289 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 44.11/50 Kgs and USD 2.04/50 Kgs for Mild Arabica and Robusta respectively compared to the last auction held on 25th August 2011.

3. Average prices were above the terminal market by USD 29.76/50 Kgs and 15.49/50 Kgs for Mild Arabica and Robusta respectively.

**TANZANIA COFFEE BOARD**  
**MOSHI COFFEE EXCHANGE**

**AUCTION RESULTS SALE NO. TCB/M/3 & TCB/H/3 HELD ON 15.09.2011**

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/2</u> <u>PREVIOUS AVERAGE</u>
AA	1,573	1,573	335.80	322.05	316.20	350.51
A	1,281	1,281	331.00	315.28	307.00	339.98
AB	3,033	3,033	323.00	315.56	306.00	337.53
B	1,424	1,424	321.73	308.73	303.20	330.33
PB	843	836	326.00	305.44	300.00	334.98
C	<u>854</u>	<u>854</u>	290.00	278.83	236.00	304.33
<b>TOTAL</b>	<b><u>9,008</u></b>	<b><u>9,001</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/2</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	2,636	2,636	120.00	120.00	120.00	126.24
ROBUSTA OVER SCN 18	720	720	114.80	114.40	114.00	116.00
ROBUSTA SUPERIOR	2,878	2,878	118.20	114.10	107.00	114.94
ROBUSTA FAQ	3,598	3,598	103.00	100.32	100.00	112.30
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>644</u>	<u>644</u>	231.20	224.61	218.20	212.96
<b>TOTAL</b>	<b><u>10,476</u></b>	<b><u>10,476</u></b>	-	-	-	-

NOTES: 1. Amount offered 18,478 bags. Amount sold 18,432 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 17.25/50 Kgs and USD 5.96/50 Kgs for Mild Arabica and Robusta respectively compared to the last auction held on 02nd September 2011.

3. However average prices were above the terminal market by USD 14.78/50 Kgs and 16.85/50 Kgs for Mild Arabica and Robusta respectively.

4. Next auction will be held on 22nd September, 2011.

**TANZANIA COFFEE BOARD**  
**MOSHI COFFEE EXCHANGE**

**AUCTION RESULTS SALE NO. TCB/M/4 & TCB/H/4 HELD ON 22.09.2011**

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/3</u> <u>PREVIOUS AVERAGE</u>
AA	2,629	2,265	315.80	307.77	300.00	322.05
A	2,031	1,559	303.00	297.45	290.00	315.28
AB	2,041	1,948	306.00	296.73	291.00	315.56
B	1,864	1,211	294.00	289.10	280.00	308.73
PB	1,086	1,003	311.00	293.13	290.00	305.44
C	<u>1,169</u>	<u>1,018</u>	279.00	267.53	234.00	278.83
<b>TOTAL</b>	<b><u>10,820</u></b>	<b><u>9,004</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/3</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	359	359	118.60	118.33	118.20	120.00
ROBUSTA SUPERIOR	1,439	1,439	114.40	111.45	110.00	114.10
ROBUSTA FAQ	1,439	1,439	104.00	104.00	104.00	100.32
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>93</u>	<u>93</u>	197.20	197.06	196.80	224.61
<b>TOTAL</b>	<b><u>3,330</u></b>	<b><u>3,330</u></b>	-	-	-	-

NOTES: 1. Amount offered 13,468 bags. Amount sold 8,721 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 8.68/50 Kgs and USD 2.63/50 Kgs for Mild Arabica and Robusta respectively compared to the last auction held on 15th September 2011.
3. However average prices were above the terminal market by USD 10.22/50 Kgs and 14.41/50 Kgs for Mild Arabica and Robusta respectively.
4. Next auction will be held on 29th September, 2011.

**TANZANIA COFFEE BOARD**  
**MOSHI COFFEE EXCHANGE**

**AUCTION RESULTS SALE NO. TCB/M/5 & TCB/H/5 HELD ON 29.09.2011**

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/4</u> <u>PREVIOUS AVERAGE</u>
AA	2,635	2,202	320.00	281.87	272.00	307.77
A	1,901	1,696	275.00	271.93	269.00	297.45
AB	4,621	3,485	287.60	278.00	269.00	296.73
B	1,931	1,437	274.60	271.16	267.40	289.10
PB	1,255	1,256	292.00	275.84	268.00	293.13
C	<u>1,419</u>	<u>949</u>	265.80	250.66	200.00	267.53
<b>TOTAL</b>	<b><u>13,762</u></b>	<b><u>11,025</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/4</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,039	1,039	120.60	120.21	120.00	118.33
ROBUSTA OVER SCN 18	414	360	120.00	120.00	120.00	-
ROBUSTA SUPERIOR	1,654	1,439	121.80	121.10	120.60	111.45
ROBUSTA FAQ	2,155	2,155	100.00	99.67	98.00	104.00
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>55</u>	<u>55</u>	184.20	184.20	184.20	197.06
<b>TOTAL</b>	<b><u>5,317</u></b>	<b><u>5,048</u></b>	-	-	-	-

NOTES: 1. Amount offered 18,201 bags. Amount sold 15,348 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 21.75/50 Kgs for Mild Arabica and up by 2.75/50 Kgs for Robusta compared to the last auction held on 22nd September 2011.
3. However average prices were above the terminal market by USD 10.80/50 Kgs and 24.91/50 Kgs for Mild Arabica and Robusta respectively.
4. Next auction will be held on 6th October, 2011.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/6 & TCB/H/6 HELD ON 06.10.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>M/5</u></b> <u>PREVIOUS AVERAGE</u>
AA	3,833	3,740	315.00	287.36	260.00	281.87
A	2,889	2,831	286.00	276.44	262.00	271.93
AB	2,555	2,433	288.60	280.87	257.00	278.00
B	2,832	2,760	283.80	266.68	254.00	271.16
PB	1,404	1,230	293.00	275.11	250.00	275.84
C	<u>1,668</u>	<u>1,618</u>	253.00	238.93	200.00	250.66
<b>TOTAL</b>	<b><u>15,181</u></b>	<b><u>14,612</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>H/5</u></b> <u>PREVIOUS AVERAGE</u>
ROBUSTA FAQ	720	-	-	-	-	99.67
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	-	-	-	-	-	184.20
<b>TOTAL</b>	<b><u>720</u></b>	-	-	-	-	-

NOTES: 1. Amount offered 16,686 bags. Amount sold 15,565 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 3.47/50 Kgs for Mild Arabica compared to the last auction held on 29nd September 2011.

3. Average prices were above the terminal market by USD 30.03/50 Kgs and 3.44/50 Kgs for Mild Arabica and Robusta respectively.

4. The Robusta coffee bids were not confirmed at owners reserve prices.

5. Next auction will be held on 13th October, 2011.



**TANZANIA COFFEE BOARD**  
**MOSHI COFFEE EXCHANGE**

AUCTION RESULTS SALE NO. TCB/M/7 & TCB/H/7 HELD ON 13.10.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/6</u> <u>PREVIOUS AVERAGE</u>
AA	3,994	3,712	321.00	284.86	277.00	287.36
A	2,779	2,779	286.00	277.70	270.20	276.44
AB	3,514	2,254	291.00	280.70	265.00	280.87
B	2,808	2,688	281.80	272.50	262.00	266.68
PB	1,610	1,510	295.00	275.26	250.00	275.11
C	<u>1,360</u>	<u>1,344</u>	260.40	238.06	206.00	238.93
<b>TOTAL</b>	<b><u>16,065</u></b>	<b><u>14,287</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/5</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA OVER SCN 18	190	190	118.00	112.92	100.00	120.00
ROBUSTA SUPERIOR	2,682	2,682	112.80	107.09	97.00	121.10
ROBUSTA FAQ	<u>5,625</u>	<u>5,625</u>	<u>105.20</u>	<u>101.32</u>	<u>95.00</u>	99.67
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	-	-	-	-	-	184.20
<b>TOTAL</b>	<b><u>8,497</u></b>	<b><u>8,497</u></b>	-	-	-	-

NOTES: 1. Amount offered 23,310 bags. Amount sold 21,792 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 1.00/50 Kgs and USD 12.91/50 Kgs for Mild Arabica and Robusta respectively compared to the last auction held on 6th October 2011.
3. Average prices were above the terminal market by USD 34.23/50 Kgs and 22.25/50 Kgs for Mild Arabica and Robusta respectively. The upward trend differentials in Moshi Exchange result from coffee quality improvement specifically in South (Mbinga & Mbeya) which sells competitively above the terminal market levels.
4. NY C December delivery were down by \$ 3.15 cents/Lb equivalent to \$ 3.47/50 kgs FOB and London (LIFE) market November delivery were down by 118 cents/MT equivalent to \$ 5.90/50 kgs FOB compared with the auction held on 6th October, 2011. The prices are recovering slowly from the recent drop caused by the global economic crisis which generally affected the market of major commodities.
5. Next auction will be held on 20th October, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/8 & TCB/H/8 HELD ON 20.10.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/7</u> <u>PREVIOUS AVERAGE</u>
AA	5,188	5,141	317.00	300.15	276.00	284.86
A	3,255	3,255	310.00	295.10	277.00	277.70
AB	4,045	3,820	302.80	292.25	276.00	280.70
B	2,734	2,699	297.40	285.30	255.00	272.50
PB	1,819	1,737	301.00	287.07	249.00	275.26
C	<u>2,740</u>	<u>2,726</u>	270.20	250.64	220.00	238.06
<b>TOTAL</b>	<b><u>19,781</u></b>	<b><u>19,378</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/7</u> <u>PREVIOUS AVERAGE</u>
ROBUSTA OVER SCN 18	360	360	103.40	103.40	103.40	112.92
ROBUSTA SUPERIOR	1,799	1,799	95.00	95.00	95.00	107.09
ROBUSTA FAQ	<u>1,439</u>	<u>1,439</u>	<u>93.00</u>	<u>91.95</u>	<u>90.40</u>	<u>101.32</u>
<b>TOTAL</b>	<b><u>3,598</u></b>	<b><u>3,598</u></b>	-	-	-	-

NOTES: 1. Amount offered 21,478 bags. Amount sold 20,964 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 12.64/50 Kgs for Mild Arabica while Robusta were down by USD 7.16/50 Kgs compared to the last auction held on 13th October 2011.
3. Average prices were above the terminal market by USD 38.39/50 Kgs and 15.32/50 Kgs for Mild Arabica and Robusta respectively. The upward trend differentials in Moshi Exchange were boosted by good quality coffee delivered from the South (Mbinga & Mbeya) which were sold competitively above the terminal market levels.
4. NY C December delivery were up by \$ 8.10 cents/Lb equivalent to \$ 8.93/50 kgs FOB while London (LIFE) market November delivery were down by \$ 4 per MT equivalent to \$ 0.20/50 kgs FOB compared with the auction held on 13th October, 2011.
5. Next auction will be held on 27th October, 2011.

P. KIMARYO

For: DIRECTOR GENERAL

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/9 & TCB/H/9 HELD ON 27.10.2011

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>M/8</u></b> <u>PREVIOUS AVERAGE</u>
AA	4,114	3,334	326.00	297.91	260.00	300.15
A	2,988	2,628	316.00	297.01	274.00	295.10
AB	3,468	2,836	307.00	293.95	260.00	292.25
B	2,465	2,099	313.00	289.77	259.00	285.30
PB	1,882	1,652	305.00	282.67	260.00	287.07
C	<u>1,478</u>	<u>1,446</u>	277.00	252.22	200.00	250.64
<b>TOTAL</b>	<b><u>16,395</u></b>	<b><u>13,995</u></b>	-	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<b><u>H/8</u></b> <u>PREVIOUS AVERAGE</u>
ROBUSTA FAQ	<u>600</u>	-	-	-	-	<u>91.95</u>
<b>TOTAL</b>	<b><u>600</u></b>	-	-	-	-	-

NOTES: 1. Amount offered 15,491 bags. Amount sold 12,774 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 0.58/50 Kgs for Mild Arabica compared to the last auction held on 20th October 2011.

3. Average prices were above the terminal market by USD 34.34/50 Kgs for Mild Arabica.

4. NY C December delivery were up by \$ 4.20 cents/Lb equivalent to \$ 4.63/50 kgs FOB while London (LIFE) market November delivery were down by \$ 55 per MT equivalent to \$ 2.75/50 kgs FOB compared with the auction held on 20th October, 2011.

5. Next auction will be held on 3rd November, 2011.

P. KIMARYO

For: DIRECTOR GENERAL